

الهيئة العامة للصناعات العسكرية General Authority for Military Industries

# A I R C R A F T PROPELLERS AND COMPONENTS

Attracting investors to contribute in the localization of producing an integral military supply chain



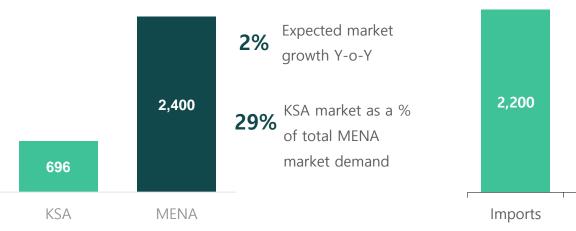
### Investment Overview

Opportunity Description	Investment Highlights	Final	ncial Highlights
An opportunity to invest in one of the most important components in the military aviation segment	<ul> <li>Clear potential for growth in local Aircraft Propellers Components market arising from:</li> <li>Objective is to localize more than 50% of military expenditure by 2030</li> </ul>	Fixed Asset Turnover	1.3x – 1.6x
The supply chain encompasses aircraft propellers that provide thrust from the engine rotational motion for	<ul> <li>The Kingdom being one of the largest spenders on military activities</li> <li>Growth and innovations plans adopted by the Kingdom to modernize the</li> </ul>	Target IRR	10% – 15%
fixed-wing aircraft and unmanned aircraft, in addition to the main and tail propellers of helicopters, generating	<ul> <li>Kingdom aims to triple aviation sector's contribution to GDP from SAR 82</li> </ul>	EBITDA Margin	8% – 12%

5-Year Market Size (2023-2027) In SAR Millions

dynamic lift and control the direction of rotation

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Market Analysis

1.1 Bn

Deficit

1,100

Exports

billion in 2021 to SAR 280 billion by 2030.

Imports & Exports (2021 – SAR Million)

#### **Demand Drivers**

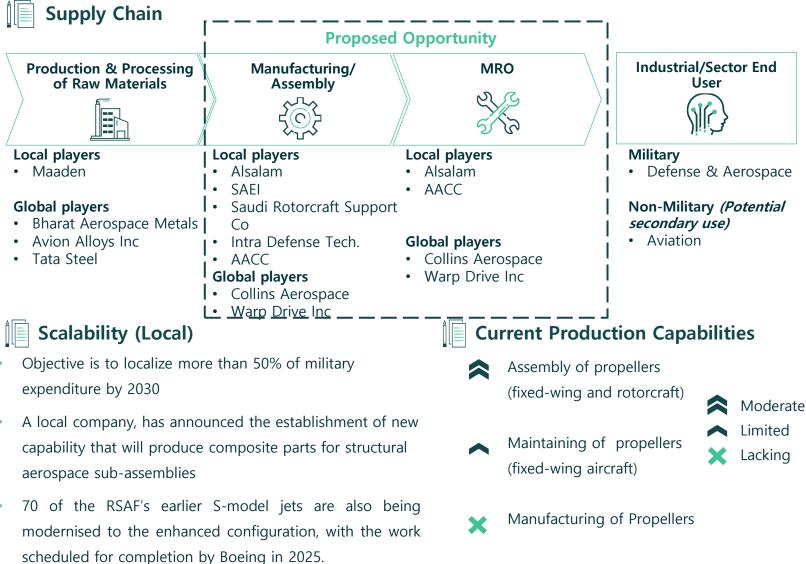
Government initiatives to continuously grow spending on defense capabilities leading to increased demand for aircraft components

\*Note: Financial highlights are based on companies that are in a mature stage

- The growing need for lightweight & fuel-efficient aircrafts, as well as lightweight and cost-effective aircraft propeller components due to aviation applications such as unmanned ariel vehicles (UAVs)
- Kingdom's fleet modernization and growth plans for airlines, aircraft operators, armed forces, and charter operators

\*Note: Imports & Exports are as per ZATCA standardized classification which may include/exclude other items not related/related to the supply chain

## Market Supply Chain



### Enablers

GAMI being the regulator, enabler and licensor of the Kingdom's military industries contributing to a highly regulated yet growing industry

Enablers

To attract investors, GAMI has developed a set of incentives that may support the investor in (i) speeding up the execution of the investment opportunity and (ii) enhancing financial KPIs



coming years allowing to cover a higher portion of the local demand

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# Thank you